

Business Administration: Marketing





Benefits of a Marketing Degree

The Associate in Science Degree in Business Administration in Marketing offers a mix of applied and theoretical courses. The objective of the program is to provide the knowledge students will need for successful marketing careers.

The Marketing courses prepare students for entry-level jobs in marketing, for future advancement into marketing management and for entrepreneurial opportunities.

The curriculum builds a broad knowledge base in business that includes the latest ideas in marketing thought and practice:

- Marketing research, analysis and application
- Marketing strategies
- Integrated Marketing Communications

Most important, marketing students learn critical people management skills to build solid relationships with their clients. Elective marketing courses also permit individual students to develop a program for their specific interests.

Estimated cost of program Tuition only:

In-State \$15,068
 NE Regional \$19,703

Out-of-State \$28,890

Associate in Science

Choose Community

Choose Nashua Community College and experience what community really means: support, connection, security, opportunity.

Course Schedule
Program Outcomes



Career Possibilities
Potential Salary



Apply to NCC



Visit **nashuacc.edu** or speak with an Enrollment Specialist by calling 603.578.8908 to begin!

First Year - Fall Semester

Item#	Title	Class Hours	Lab Hours	Credits	
ACCT101N	Financial Accounting I	4	0	4	
BUS101N	Introduction to Business	3	0	3	
BCPT119N	Software Applications	2	2	3	
ENGL101N	College Composition	4	0	4	

First Year - Spring Semester

Item#	Title	Class Hours	Lab Hours	Credits	
BUS104N	Principles of Marketing	3	0	3	
MATH106N	Statistics I	4	0	4	
	ENGL109N or ENGL103N			3	
	Behavioral Social Science Elective			3	
	Science Elective			4	

Second Year - Fall Semester

Item#	Title	Class Hours	Lab Hours	Credits
ECON201N	Microeconomics	3	0	3
BUS207N	Sales	3	0	3
BUS206N	Consumer Behavior	3	0	3
BUS213N	Principles of Advertising	3	0	3
BUS215N	Integrated Marketing Communication	s 3	0	3

Second Year - Spring Semester

Item#	Title	Class Hours	Lab Hours	Credits
BUS240N	Business Law	3	0	3
BUS210N	Marketing Strategies A Capstone Course	3	0	3
SOCI101N	Introduction to Sociology	3	0	3
	BUS294N or Business Elective			3
	Humanities/Fine Arts/Philosophy or Global Awareness			3
		Total Credits		61

NON-DISCRIMINATION POLICY

The Community College System of NH does not discriminate in the administration of its admissions and educational programs, activities, or employment practices on the basis of race, creed, color, religion, ancestry or national origin, age, sex, sexual orientation, gender identity and expression, physical or mental disability, genetic information, or law enforcement, military, veteran, or marital status. This statement is a reflection of the mission of the Community College System of NH and refers to, but is not limited to, the provisions of the following laws:

- Title VI and VII of the Civil Rights Act of 1964, as amended
- The Age Discrimination in Employment Act of 1967 (ADEA)
- Title IX of the Education Amendment of 1972 Section 504 of the Rehabilitation Act of 1973
- The Americans with Disabilities Act of 1990 (ADA)

- Section 402 of the Vietnam Era Veteran's Readjustment Assistance Act of 1974
- NH Law Against Discrimination (RSA 354-A)
- NH Law RSA 188-F:3-a.
- Genetic Information Nondiscrimination Act of 2008

Inquiries regarding discrimination may be directed to Sara A. Sawyer, Director of Human Resources for the Community College System of NH, 26 College Drive, Concord, NH 03301, 603-230-3503. Inquiries may also be directed to the NH Commission for Human Rights, 2 Industrial Park Drive, Concord, NH 03301, 603-271-2767, FAX: 603-271-6339; and/or the Equal Employment Opportunity Commission, JFK Federal Building, 475 Government Center, Boston, MA, 02203, 617-565-3200 or 1-800-669-4000, FAX: 617-565-3196, TTY: 617-565-3204 or 1-800-669-6820.